

TRAINING ACTIVITIES

Prof. Pedro Camanho, University of Porto, Portugal
Proposals for ERC grants: the evaluator's perspective

Prof. Laura De Lorenzis, ETH Zürich, Switzerland
Preparing innovation/research proposals
Preparing research for the market

i3P Incubator of Politecnico di Torino
Meeting with high-tech innovative start-ups: marketing, funding resources, business canvas (1 day)

PhD Graziana Blandino, Politecnico di Torino, Italy
Innovation Management (1 day)

Dr. Kevin Heiner, Robert Bosch GmbH, Germany
Career paths and organizational structures in science and industry, identification of personal strengths and competences, motivating employees

Research Division, Politecnico di Torino, Italy
European Funding Opportunities: Marie Skłodowska-Curie Postdoctoral Fellowships (MSCA-PF), European Research Council grants (ERC), which funding program suits my need? (1 day)

Dr. Lorenzo Galante, Politecnico di Torino, Italy
Active and Authentic Learning

TLLab, Teaching and Language laboratory, Politecnico di Torino, Italy
Teaching to International Classes (1 day)

Bottero Glass Technology, Cuneo, Italy
Glass design and market. Visit to flat and hollow glass production departments (1 day)

REGISTRATION & PARTICIPATION

LEAD School is focused on management, funding, production, teaching issues and it is open to all highly motivated doctoral students.

Registration and payment are open from 18/11 to 18/12 and from 03/01 to 10/01 at [LINK](#)

Registration fees:

	In Person	Online
Registration Fee	400 €	N/A
Registration fee includes: Coffee breaks and lunches		

A message of **confirmation** along with detailed instructions will be sent to participant's e-mails provided by **22/12/2022**

To obtain a certificate of attendance to LEAD School requires:

- Attendance at 85% of the lectures, at least.

To obtain a certificate of having passed the LEAD School with 5ECTs credits, requires:

- Attendance at 85% of the lectures, at least.
- Achieve at least 50% in the multiple-choice final online test.

CONTENT

Academic training

- Exploitation of IPR
- Career paths in academia

Professional skills

- Leadership Training
- Conflict Management
- Career paths in Industry

LEAD School

January 23rd to 27th, 2023
Torino, Italy

Chairmen:

Prof. Pietro Cornetti

Prof. Mauro Corrado

Prof. Alberto Sapora

Politecnico di Torino, Italy

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For further information visit: <https://www.newfrac.eu/>

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